Marketing With Speeches And Seminars

Author: Miriam Otte Format: Paperback ISBN: 8122304249 Code: 9313D Pages: 160

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Easy-to-follow formulas, for you to develop compelling speeches and impromptu debates.

A bonus to accelerate your career-path, this book tells you how to get more clients and referrals immediately.

From finding good audience, to making them your very next clients, it offers various practical tips for-

*Dealing with fear of public speaking.

*Overcoming obstacles that have always stepped in your way of success, and stifled you from developing your profession.

*Invaluable guidance to turn you into a marketing expert.

Learn here the art of talking your way to business success. Even the terminally shy will find that marketing has never been easier or more fun!

The book focuses on:

*Speaking as a marketing tool; value of niching; define ideal clients.

*Develop a mission statement; prospective clients; benefits & features.

*Shooting for goals; catchy titles; building a seminar; creating speech.

*20 ways to market yourself; visual aids; power of pause; dynamite presenter.

About Pustakmahal Publishers

Pustak Mahal publishes an extensive range of books that are both affordable and high-quality.

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